

10

**REASONS TO CHOOSE
WESTCOUNTRY GROUP**

1

KNOWLEDGE

OVER 45 YEARS' EXPERIENCE

With over four decades of experience in the paper market, we provide a specialist copier paper service for clients with high volume paper usage.

We have the knowledge to help you make the best choice when buying paper. We also have the technical know-how to advise on a wide range of issues affecting the printing and processing of paper products.



2

VALUE

MAKING TIME FOR YOU

Customers from the education industry have come to rely on Westcountry Group's ability to solve their paper problems and supply the optimum product, on time, and at the right price.

As paper merchants, we buy direct from the paper manufacturers. This allows us to keep our supply chain to a minimum, keeping costs low and value high for our customers.

3

SERVICE

WITH A SMILE

You have a dedicated office-based contact here at Westcountry Group who will fully understand your requirements, help and advise you at any time - our company ethos is 'Making Time for You'.

Placing your paper orders with us could not be simpler. Simply call or email our Plymouth or Andover office and our friendly customer service team will be delighted to help.



4

RELIABILITY

YOU CAN COUNT ON US

We understand how important reliability is to you and we are perfectly geared to provide all your education paper needs on time, every time. From copier paper to specialist paper products, we have you covered.

Our field sales representatives are also available to visit you at your convenience to discuss your needs and resolve any issues you may have.

Lean on the paper supplier you can trust to deliver competitive prices, reliable quality products and a rapid and efficient service.



5

DELIVERY

NEXT DAY DELIVERY

Our delivery service is fast and efficient and our helpful staff are more than willing to comply with any special requirements you may have.

We have our own fleet of vehicles backed up with an accredited national delivery company.

Our class-leading service is unrivalled with our helpful team delivering the paper exactly where you need it; we don't do 'kerbside' deliveries. We guarantee our helpful and friendly staff will deliver the paper direct to your print room or storage area.



6

GUARANTEE

NO RISK | NO Q'S ASKED

Our 100% satisfaction guarantee. No ifs, buts or questions. Promise.

Everything that we do and supply is fully covered - if you are not happy, we will respond quickly and efficiently to set things right to your satisfaction.

7

ENVIRONMENT

WE CARE ABOUT THE ENVIRONMENT

We have ISO 14001, PEFC and FSC Environmental Accreditations which ensures good sustainable business practices across our business.

Our robust environmental purchasing policy, means you can relax knowing you will only be supplied guaranteed products manufactured from sustainable and recycled sources.



8

QUALITY

PAPER YOU CAN TRUST

You will benefit from our huge range of products, each one selected to give you the best results in every application.

From standard copier paper through to specialist bespoke watermarked paper, if it is made, we can supply it, and if it's not, we will have it produced for you!

CONVENIENCE

WE STORE. WE DELIVER. WHEN IT SUITS YOU.

Designed to save money and reduce your admin time. Our Convenience+ scheme allows you to work smarter as well as benefiting from fixed pricing to beat price increases.

If you would like to take advantage of bulk-buying and fixed prices, but do not have enough storage space, this is the perfect solution for you!



CONVENIENCE+

HOW DOES IT WORK?



Place your bulk paper order with us for the best price.



We'll store it for you in our warehouse free of charge.



'Call-off' your stock whenever you need it and we'll deliver it to you!

IT'S THAT SIMPLE...

CREDIBILITY

WHAT OUR CUSTOMERS SAY...

"The service we receive is exceptional. A very prompt delivery. All personnel are friendly and helpful. The quality of the paper is first class. We would recommend Westcountry Group to anyone wishing to purchase photocopier paper."

Finance Officer

"We have had nothing but a positive experience with Westcountry Group; the paper is of an excellent quality, the pricing is extremely competitive and the call-off programme very much valued as storage is one of our major hurdles, and deliveries arranged to suit our specific requirements."

PA

"We have a regular monthly order and your team on the phones are always helpful and your drivers are great, always cheerful and smiling."

Thank you to you and your team for providing a great product and a great service!"

Office Manager



"I just had to contact you to say how wonderful your delivery drivers are. We have just had a huge delivery of paper and although the driver was told by our site team to dump the paper in the staff room, he insisted on packing it all away neatly in the store cupboard for me."

They are always so friendly, polite and thoughtful. We really appreciate the biscuits too! Didn't get his name but the delivery driver definitely went above and beyond."

Office Manager

South West Office

Cranmere House
Darklake View
Plymouth
PL6 7TW

T: **0330 030 0330**

E: **sales@westcountrygroup.com**

W: **<https://paper.westcountrygroup.com>**

South East Office

Warne House
Central Way
Walworth Industrial Estate
Andover SP10 5AN



If dialling internationally please call +44 1752 696300



**INVESTORS
IN PEOPLE**